

Tim Demarais testifies before the U.S. Senate

One of the largest multimedia news organizations in the world features ABRO's counterfeit battle in a four part series.



Voice of America reporter Bill Rodgers and Tim Demarais in front of ABRO's counterfeit collection. Tim explains to Bill how Hunan Magic has stolen the picture of his wife.

On April 12, 2007, Mr. Tim Demarais, Vice President of ABRO Industries, Inc., testified before the U.S. Senate Committee on Banking, Housing, and Urban Affairs Subcommittee on Security and International Trade and Finance as part of a panel to discuss "Pirating the American Dream: Intellectual Property Theft's Impact on America's Place in the Global Economy and Strategies for Improving Enforcement".

During Mr. Demarais's testimony, he recapped our battles with Hunan Magic of China and made the following observations and comments:

1. "Since the Chinese government will not enforce intellectual property laws to protect our ABRO name, we are forced to take legal action in the various markets where these counterfeit products are being sold."

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Broadcasts in 45 languages making VOA one of the largest multimedia news organizations in the world:

Afan Oromo, Albanian, Amharic, Armenian, Azerbaijani, Bangla, Bosnian, Burmese, Cantonese, Creole, Croatian, Dari, English, French, Georgian, Greek, Hausa, Hindi, Indonesian, Khmer, Kinyarwanda, Kirundi, Korean, Kurdish, Lao, Macedonian, Mandarin, Ndebele, Pashto, Persian, Portuguese, Russian, Serbian, Shona, Somali, Spanish, Swahili, Thai, Tibetan, Tigrigna, Turkish, Ukrainian, Urdu, Uzbek, Vietnamese.
www.voanews.com

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2. "I did hold meetings with the Commercial Attaches at U.S. Embassies in Nigeria, Ghana, and Cameroon and was told by all of the Embassy personnel that intellectual property violations are growing rapidly in their respective markets and they wish they had more "teeth" to try to enforce intellectual property laws."
3. "...we are thrilled by the new Intellectual Property Rights Enforcement Act that is now being introduced in the Senate by ... Senator Bayh. We all know about the War on Terror that is being fought globally, but in the business community we look at intellectual property violations as a war on economic terrorism..."
4. "It was encouraging to note that recently the U.S. Government announced it will ask the World Trade Organization to organize meetings to address deficiencies in China's protection of intellectual property..."
5. "We only ask that the U.S. Government treat the intellectual property matter more vigorously and pass legislation that will correct these trade injustices and then provide various agencies overseas the effective "muscle" to enforce this new trade legislation".

Voice of America reporter Bill Rodgers attended the U.S. Senate Committee meeting and was intrigued by the ABRO vs. Hunan Magic (China) story. Subsequent discussions led to the production of a four part VOA series on Counterfeiting and ABRO.

The links in the green box (right) will take you to the reports and video clips.

READ REPORTS & WATCH VIDEO CLIPS HERE:

1. **Chinese Product Counterfeiting Causes US Job Layoffs**
19 June 2007
2. **American Firm Fights Back Against Chinese Product Counterfeiter**
20 June 2007
3. **Chinese Authorities Crack Down on Product Piracy**
21 June 2007
4. **US Fights Product Piracy**
22 June 2007

Panama

DISTRIBUIDORA DE ADITIVOS S.A. NEW TRUCK DESIGN

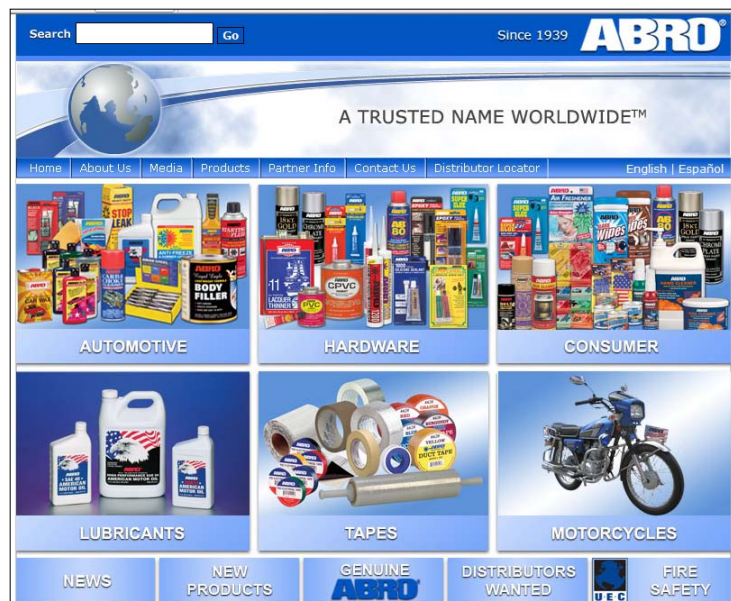
Our distributor from Panama, Guillermo Herrera, asked us to help him design his new ABRO truck. As you can see, the truck turned out quite nice.

The ABRO design department will provide you with a similar custom design if you are one of the first three distributors to contact your ABRO representative or e-mail info@abro.com of your interest. We will send you a CD with the digital files after you provide the dimensions of the truck. All you have to do is contact your local printer to have the design put on your truck. Please note we are only providing the custom design. You are responsible for the print cost and application.



ABRO WEBSITE COMPLETELY REDESIGNED!

NEWLY ADDED FEATURES ENHANCE INFORMATION ACCESSIBILITY



We have updated our website.

The ABRO website is more user friendly and includes great new features. Listed below are just a few:

PARTNER INFO SECTION:

This password protected section is only for ABRO distributors.

It allows ABRO distributors to easily download:

- MSDS • CATALOG • PRODUCT INFO SHEETS
- ADVERTISING TOOLS

MEDIA:

Here you can view:

- NEWSLETTERS • PRESS RELEASES • VIDEO CLIPS

GENUINE ABRO:

This section provides a quick link to report counterfeit activity. Please report any suspicious ABRO product to us immediately. We will investigate to find out if you located counterfeit products.

Together we can stop the counterfeiters.



The Partner Info section allows you to easily download MSDS, Catalogs, Product Info Sheets and Advertising Tools such as ABRO logos.



To protect ABRO from counterfeiters, the partner info is password protected. Please contact your sales representative to receive your password.



Are you searching for an ABRO product? Now you can locate it by entering either the part number or the product name into the SEARCH field.



Nuestro sitio web nuevo de ABRO está ahora disponible en español. Usted puede encontrar fácilmente cada producto y su información correspondiente. Pregunte a Mario para la contraseña para descargar los MSDS, etc.

Check out the new ABRO website:
www.abro.com

PLEASE GIVE US YOUR FEEDBACK!

What do you like or dislike about the new ABRO website? Which areas need improvement?

We can only improve this site and add features that are important to you with your assistance.

We welcome all your comments.

E-MAIL FEEDBACK TO

ABRO

abro@abro.com

Nigeria - Bosnia Herzegovina Visit to Zagreb, Croatia

During a recent visit to Croatia to support the Nigerian Table Tennis Team, Dr. Cosmas Maduka of Coscharis Motors Limited visited with the management of Avanti, ABRO's distributor in Bosnia. Coscharis Motors Ltd is ABRO's largest distributor in Africa. Following is an edited letter Dr. Maduka sent to Jasmin & Vanela after his return to Lagos. ABRO distributors are special people, and we are proud to be part of the ABRO global family.

Dear Jasmin & Vanela,

I returned safely to Lagos this afternoon via Emirates and came straight to the office to attend to many pending matters and to catch up with my various mails. I did mention to Tim that you guys drove all the way from Bosnia to hook up with me in Zagreb and took me around the town both to visit your Zagreb ABRO dealer and the dealer in Sibenik, Croatia.

I am so impressed by the great job you guys have done for ABRO in such a difficult market. It must have taken a lot of effort and perseverance for you to have achieved what you have achieved and I am indeed very proud of both of you. Both of you are an inspiration to me knowing that



Dr. Cosmas Maduka from Coscharis, Nigeria with Jasmin Abaspahic from Avanti, Bosnia Herzegovina visiting beautiful Croatia.

when one sets his mind to achieve anything and is willing to persevere, the goal ultimately must be achieved.

I mentioned to Tim how impressed I am on the level of development in Croatia. The good feelings I have on the terrain and scenery of the high way driving from Zagreb to Sibenik. Your dealer in Sibenik was such a charming fellow too. My overall impression was very high and I look forward to visiting you again with my wife on a vacation.

I would once again like to thank you for your kind hospitality in our get together. I enjoyed

every moment I spent with you guys, it's like an extension of my family.

Thank you Jasmin and Vanela. Because of the two of you, I can truly say that I have visited Croatia. There is a lasting memory of the places that we went with the pictures you have sent to me.

Thank you and God richly bless you.

Your friend in the ABRO family

Dr. C. M. Maduka

★ R I S I N G S T A R S ★



Ghana



Mr. Victor Aherdemla of Ghana



Senegal



Mr. Balde Ibrahima of Senegal



Egypt



Mr. Emil Armanyos of Egypt

Once again, ABRO Industries, Inc. is on a record pace which means that all of our distributors around the world have been doing well.

We would like to take this opportunity to highlight three companies in Africa that have taken their businesses to record levels over the last few years.

Mr. Victor Aherdemla of Coscharis Ghana, Mr. Balde Ibrahima of Senegal and Mr. Emil Armanyos of Fast International Trade Company in Egypt have worked hard to market the ABRO products in their respective countries. **During the first half of 2007, they have already exceeded their sales for the entire year of 2006, which in itself was a record year for all three companies.**

We would like to congratulate these three companies for their exceptional sales increase and also thank all of our other ABRO distributors throughout the world who have helped us achieve our record sales results so far this year.

NEW PRODUCTS + NEW PRODUCTS

AAPEX 2007 Las Vegas, Nevada



www.CaesarsPalace.com

Caesars Palace Hotel
3570 Las Vegas Blvd. South
Las Vegas, Nevada 89109

RESERVE YOUR ROOMS !

If you are planning to attend this year's AAPEX show in Las Vegas, October 30 - November 01, 2007, you might want to stay with the ABRO family at Caesars Palace.

WE HAVE A LIMITED NUMBER OF PREFERRED RATE ROOMS. MAKE YOUR RESERVATION TODAY!

ROOMS:

Classic Guest Room

Regular Price \$ 340 (USD)

ABRO® Price: \$ 170 (USD)

Deluxe Palace Tower Guest Room

Regular Price \$ 460 (USD)

ABRO® Price: \$ 210 (USD)

Deluxe Augustus Tower Room

Regular Price \$ 460 (USD)

ABRO® Price: \$ 250 (USD)

TO RESERVE ROOMS
WITH THE
ABRO PREFERRED
CUSTOMER RATES
PLEASE CONTACT
ABRO

mwatkins@abro.com

SEALANT:

9895 STRUCTURAL SILICONE SEALANT/ADHESIVE

ABRO 9895 Structural Silicone is a one-part architectural grade neutral cure high performance silicone sealant that cures in the presence of atmospheric moisture to produce a medium modulus silicone rubber building sealant.

It is formulated to form a strong, durable bond with most building materials and is flexible enough to accommodate a +/- 50% joint movement.



ABRO 9895 Structural Silicone forms a durable, flexible, watertight bond with most common construction materials including glass, aluminum, steel, masonry, painted metal, concrete, stone, brick EIFS, and many plastics.

Designed to meet the requirements of ASTM C-920, Type S, Grade NS, Class 50, Use NT, M, G.A. O; TT-500230C, Type II, Class A; TT-S001543A Class A; CAN-19.13-M87.

INGREDIENTS: Methyl Ethyl Ketoxime (96-29-7), Carbon

PART NO. SS-9895

Cartridge 24/CASE

APPEARANCE PRODUCTS:

WHEEL PROTECTOR WHEEL COATING

Simply spray ABRO® Wheel Protector on the metal portion of the wheels and allow it to dry. Once dry you'll have a non-stick invisible coating that protects for up to a year.

The protective barrier makes it difficult for oil, grease, mud, road grime and corrosive brake dust to stick to the wheel.

No more heavy scrubbing or using harmful chemicals to remove the brake dust from your expensive wheels. ABRO® Wheel Protector creates a long lasting shield of protection which makes cleaning of your wheels quick and easy.

ABRO® Wheel Protector is a water based product designed to coat and protect all types of wheels and wheel covers. It is non-hazardous, non-flammable and can handle high heat from any wheel without breaking down. To apply, simply spray on a clean wheel and let it dry.

**AVAILABLE
SOON !**



PART NO. WP-237

8 FL. OZ (237 mL) 12/CASE

Meet ABRO's Staff

Have you ever wondered who that friendly ABRO person is you are talking to? In each newsletter we would like to introduce one of our staff members to you.



Please meet **Elizabeth Rossier**

Elizabeth works directly with Mario Manta as his administrative assistant.

Elizabeth has worked at ABRO over 18 years and is fluent in Spanish having lived in Mexico and Venezuela as a youngster.

Elizabeth has a passion for dogs and is the proud owner of 4 miniature pinschers.

Counterfeit Update

Although there have been many activities since our last newsletter on the counterfeit front, I would like to take this opportunity to bring the ABRO family up to date on activities in two countries: Ecuador and the Dominican Republic.

ABRO's long established distributor in Ecuador, ABRO Desivos Del Ecuador lead by Javier Villagomez, first detected the presence of counterfeit ABRO product in late 2006. Javier immediately engaged the services of Attorney Oswaldo De Los Santos who proceeded to publish legal notifications in the newspaper as well as proceed against the infringing importer legally. ABRO received significant assistance from the U.S. Embassy in Ecuador lead by James Sullivan and Andres Gonzalez. ABRO was very satisfied with the prompt removal of the product which was manufactured by Hunan Magic. However, we still negotiated for the destruction of the goods, compensation of legal fees and expenses, and the appropriate penalties.

The same Chinese manufacturer, Hunan Magic, was also responsible for selling products in the Dominican Republic where Leonor Sosa and Maria Isabel Urena of our distributor Petroquimicos encountered these products. Since this was not the first time counterfeit products have arrived in the Dominican Republic, our attorney, Dr. Freddy Miranda, sprang into action once again. He sent notifications regarding these counterfeits to the press, distributed pamphlets to the market place, and seizure orders were issued against the infringer. Here too we have been successful in removing the product from sale and we are moving forward with destruction, penalties, etc.

Regrettably, not all cases are straight forward, but ABRO is succeeding on a regular basis when product enters one of our markets. We compliment all of our distributors for the diligence and their efforts in this matter. We will not abandon the fight, and we will prevail.

Peter Baranay
President
ABRO Industries, Inc.



Tim with Kenji in 1977

30 YEAR MILESTONE ACKNOWLEDGED

Mr. Kenji Kobayshi of Time Chemical in Japan recently met here in the United States with Mr. Tim

Demarais of ABRO Industries Inc. Time Chemical is one of

ABRO's oldest customers, and the meeting marked a milestone of over three decades that Kenji and Tim have been working together. ABRO distributors are more than customers, they are family. ABRO salutes Kenji as an excellent businessman and a great friend.



Tim Demarais with Kenji Kobayshi of Time Chemical, Japan

AAPEX LAS VEGAS 2007

IT'S TIME TO BOOK YOUR FLIGHTS!

**MAKE YOUR RESERVATIONS NOW TO SECURE
THE BEST RATES.
BE SURE TO APPLY EARLY FOR VISAS. LET US KNOW
IF WE CAN BE OF ANY ASSISTANCE.**

October 30 - November 1, 2007!

ABRO booth location:

Upper Level 3 booth No. 4071, same location as last year.